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# WRAP UP OF THE YEAR 2022



# Impressive start:

**2<sup>nd</sup> Unicorn**



**NORD**  
SECURITY

**91,9 million EUR**

**Biggest exit**

**mailer** 

**84 million EUR**



# Growth in some numbers\*

**+20% employees** 13 900  16 700

**+45% taxes** 142,5  207,1 million EUR

\* - Unicorns.It, I-IIIQ



# Decline in others\*:

**-3 % revenues**

**-23,6% export**

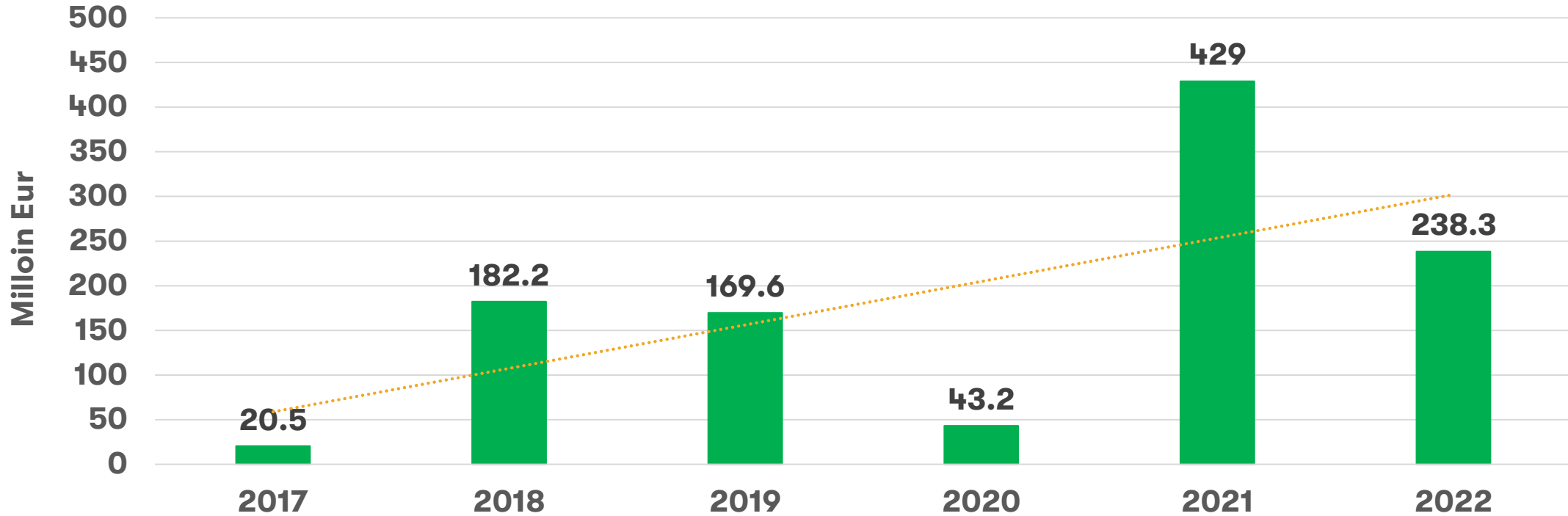
I Q	II Q	III Q
0,5%	-30%	36%

I Q	II Q	III Q
-5,4%	-30%	1,5%

\* - Innovation Agency, I-IIIQ



# 2x less investments and deals\*



\* - Startup Lithuania. Only disclosed deals, no angel investments.



**+26% average investment: 6,5 → 8,2 million EUR**

**Less by local investors: 6% → 1,4% (from total amount)**

**25,8 → 3,3 million EUR**

**4 deals = 85% of investments:**



**kevin.**



**Ovoko**

Data of Startup Lithuania





# Angel investments\*:

**+40%**

angel investments  
(14,5 million EUR)

**57%**

of total invested  
into Lithuanian  
startups  
(8,3 million EUR)

**+54%**

investments into  
Lithuanian  
startups  
(5,4 million EUR in  
2021)

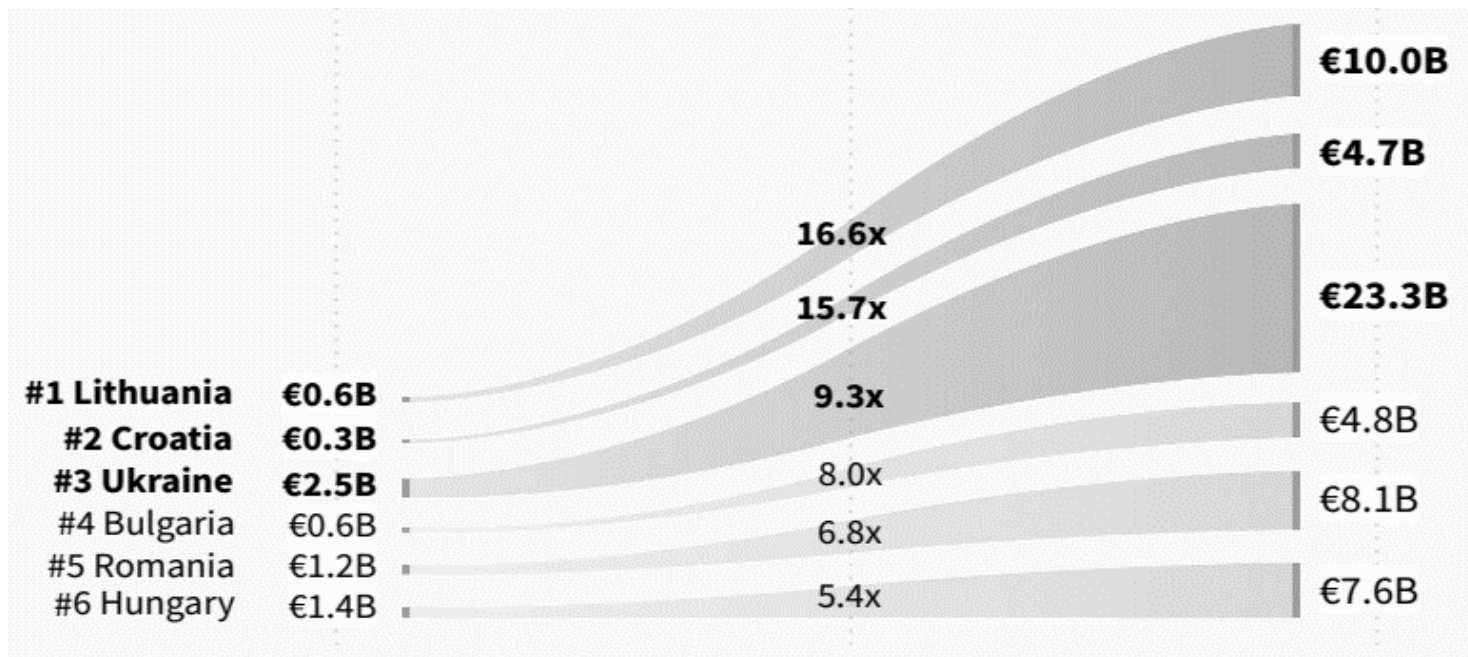
**32%**

into  
pre-revenue  
startups

\* - LITBAN annual survey, 2022



# Lithuania ranked #1 in CEE by the growth of ecosystem value\*:



\* - Data of Dealroom.co





**For the first time  
Lithuanian startup  
ecosystem presented at:**

**TECH BBQ**

**WEB SUMMIT**

**SLUSH**





**2022 - wrapped up!**